

Critical Management Studies - Natalie Hanson - excerpt from dissertation bibliography

- Alvesson M, Willmott H, eds. 1992. *Critical Management Studies*. Newbury Park, CA: Sage Publications.
- Alvesson M, Willmott H, eds. 2003. *Studying Management Critically*. Thousand Oaks, CA: Sage Publications.
- Applbaum K. 1998. The Sweetness of Salvation: Consumer Marketing and the Liberal-Bourgeois Theory of Needs. *Current Anthropology* Volume 39: 323-49.
- Austrin T. 1994. Positioning Resistance and Resisting Position: Human resource management and the politics of appraisal and grievance hearings. In *Resistance and Power in Organizations*, ed. JM Jermier, D Knights, WR Nord, pp. 199-218. New York, NY: Routledge.
- Berdayes V. 2002. Traditional Management Theory as Panoptic Discourse: Language and the Constitution of Somatic Flows. *Culture and Organization* 8: 35-49.
- Burrell G, Dale K. 2003. Building Better Worlds? Architecture and Critical Management Studies. In *Studying Management Critically*, ed. M Alvesson, H Willmott, pp. 177-96. Thousand Oaks, CA: Sage Publications, Inc.
- Burrell G. 1988. Modernism, Post Modernism and Organizational Analysis 2: The Contribution of Michel Foucault. *Organization Studies* 9: 221-35.
- Casey C. 1995. *Work, Self and Society: After Industrialism*. New York, NY: Routledge.
- Clegg SR. 1994. Max Weber and contemporary sociology of organizations. In *Organizing Modernity: New Weberian Perspectives on Work, Organization and Society*, ed. LJ Ray, M Reed, pp. 46-80. New York, NY: Routledge.
- Cooper R, Burrell G. 1988. Modernism, Post-modernism and Organizational Analysis: An Introduction. *Organization Studies* 9: 91-112.
- Covaleski MA, Dirsmith MW, Heian JB, Samuel S. 1998. The Calculated and the Avowed: Techniques of Discipline and Struggles over Identity in Big Six Public Accounting Firms. *Administrative Science Quarterly* 43: 293-327.
- Deetz S. 2003. Disciplinary Power, Conflict Suppression and Human Resources Management. In *Studying Management Critically*, ed. M Alvesson, H Willmott, pp. 23-45. Thousand Oaks, CA: Sage Publications, Inc.
- Deetz SA. 1992. *Democracy in an Age of Corporate Colonization: Developments in Communication and the Politics of Everyday Life*. Albany, NY: State University of New York Press.
- Donzelot J. 1991. Pleasure in Work. In *The Foucault Effect: Studies in Governmentality*, ed. G Burchell, C Gordon, P Miller, pp. 251-80. Chicago, IL: University of Chicago Press.
- Du Gay P. 1993. 'Numbers and Souls': Retailing and the De-Differentiation of Economy and Culture. *The British Journal of Sociology* 44: 563-87.
- Du Gay P. 1994. Making up Managers: Bureaucracy, Enterprise and the Liberal Art of

- Separation. *The British Journal of Sociology* 45: 655-74.
- Du Gay P. 1996. *Consumption and Identity at Work*. Thousand Oaks, CA: Sage Publications, Inc.
- Du Gay P, ed. 1997. *Production of Culture / Cultures of Production*. Thousand Oaks, CA: Sage Publications, Inc.
- Du Gay P. 2001. Epilogue: Servicing as Cultural Economy. In *Customer Service: Empowerment and Entrapment*, ed. A Sturdy, I Grugulis, H Willmott, pp. 200-4. New York, NY: Palgrave.
- Du Gay P, Salaman G. 1992. The Cult(ure) of the Customer. *Journal of Management Studies* 29: 615-33.
- Escobar A. 1994. Welcome to Cyberia: Notes on the Anthropology of Cyberculture. *Current Anthropology* 35: 211-31.
- Foucault M. 1965. *Madness and Civilization: A History of Insanity in the Age of Reason*. New York, NY: Pantheon.
- Foucault M. 1970. *The Order of Things: An Archaeology of the Human Sciences*. New York, NY: Vintage Books.
- Foucault M. 1972. *The Archeology of Knowledge and the Discourse on Language*. New York, NY: Pantheon Books.
- Foucault M. 1975. *Discipline and Punish: The Birth of the Prison*. New York, NY: Vintage Books.
- Foucault M. 1978. *The History of Sexuality: An Introduction*. New York, NY: Random House, Inc.
- Foucault M. 1982. Afterword: The Subject and Power. In *Michel Foucault: Beyond Structuralism and Hermeneutics*, ed. H Dreyfus, P Rabinow, pp. 208-26. Chicago, IL: University of Chicago Press.
- Foucault M. 1988. Technologies of the Self. In *Technologies of the Self: A Seminar with Michel Foucault*, ed. LH Martin, H Gutman, PH Hutton, pp. 16-49. Amherst, MA: University of Massachusetts Press.
- Foucault M. 1988. The Political Technology of Individuals. In *Technologies of the Self: A Seminar with Michel Foucault*, ed. LH Martin, H Gutman, PH Hutton, pp. 145-62. Amherst, MA: University of Massachusetts Press.
- Foucault M. 1991. Politics and the Study of Discourse. In *The Foucault Effect: Studies in Governmentality*, ed. G Burchell, C Gordon, P Miller, pp. 53-72. Chicago, IL: University of Chicago Press.
- Foucault M. 1997. Governmentality. In *Power*, ed. JD Faubion, pp. 201-22. New York, NY: The New Press.
- Giddens A. 1990. *The Consequences of Modernity*. Stanford, CA: Stanford University Press.
- Gordon C. 1991. Governmental Rationality: An Introduction. In *The Foucault Effect: Studies in Governmentality*, ed. G Burchell, C Gordon, P Miller, pp. 1-51.

- Chicago, IL: University of Chicago Press.
- Grey C. 1994. Career as a Project of the Self and Labour Process Discipline. *Sociology* 28: 479-97.
- Hacking I. 1986. Making Up People. In *Restructuring Individualism: Autonomy, Individuality and the Self in Western Thought*, ed. MS Heller, D Wellbery: Stanford University Press.
- Hacking I. 1991. How should we do the history of statistics? In *The Foucault Effect: Studies in Governmentality*, ed. G Burchell, C Gordon, P Miller, pp. 181-95. Chicago, IL: University of Chicago Press.
- Hackley C. 2002. The Panoptic Role of Advertising Agencies in the Production of Consumer Culture. *Consumption, Markets and Culture* 5: 211-29.
- Hard M, Jamison A, eds. 1998. *The Intellectual Appropriation of Technology: Discourses on Modernity, 1900-1939*. Cambridge, MA: The MIT Press.
- Horn DG. 1994. *Social Bodies: Science, Reproduction, and Italian Modernity*. Princeton, NJ: Princeton University Press.
- Jamison A. 1998. American Anxieties: Technology and the Reshaping of Republican Values. In *The Intellectual Appropriation of Technology: Discourses on Modernity, 1900-1939*, ed. M Hard, A Jamison, pp. 69-100. Cambridge, MA: The MIT Press.
- Jermier JM, Knights D, Nord WR, eds. 1994. *Resistance and Power in Organizations*. New York, NY: Routledge.
- Jones C. 2002. Foucault's Inheritance / Inheriting Foucault. *Culture and Organization* 8: 225-38.
- Knights D. 1975. A Classificatory Scheme for Occupations. *The British Journal of Sociology* 26: 294-308.
- Knights D. 1992. Changing Spaces: The Disruptive Impact of a New Epistemological Location for the Study of Management. *The Academy of Management Review* 17: 514-36.
- Knights D, Morgan G. 1991. Corporate Strategy, Organizations, and Subjectivity: A Critique. *Organisation Studies* 12: 251-73.
- Knights D, Sturdy A. 1989. New Technology and the Self-disciplined Worker in Insurance. In *Deciphering Science and Technology*, ed. M Mcneill, J Varcoe, S Yearly. Indianapolis, IN: Macmillan.
- Knights D, Sturdy A. 1997. Marketing the Soul: from the Ideology of Consumption to Consumer Subjectivity. In *Financial Institutions and Social Transformations: International Studies of a Sector*, ed. D Knights, T Tinker, pp. 158-88. New York, NY: St. Martin's Press, Inc.
- Knights D, Tinker T, eds. 1977. *Financial Institutions and Social Transformations: International Studies of a Sector*. New York, NY: St. Martin's Press, Inc.
- Knights D, Willmott H. 1982. Power, Values, and Relations: A Comment on Benton. *Sociology* 16: 578-85.

- Knights D, Willmott H. 1989. Power and Subjectivity at Work: From Degradation to Subjugation in Social Relations. *Sociology* 23: 535-58.
- Knights D, Willmott H. 1999. *Management Lives: Power and Identity in Work Organizations*. Thousand Oaks, CA: Sage Publications, Inc.
- Knights D, Willmott H, eds. 2000. *The Reengineering Revolution?: Critical studies of corporate change*. Thousand Oaks, CA: Sage Publications.
- Knights D, Willmott H. 2000. The Reengineering Revolution? An Introduction. In *The Reengineering Revolution: Critical Studies of Corporate Change*, ed. D Knights, H Willmott, pp. 1-25. Thousand Oaks, CA: Sage Publications.
- Korczynski M. 2001. The Contradictions of Service Work: Call Centre as Customer-Oriented Bureaucracy. In *Customer Service: Empowerment and Entrapment*, ed. A Sturdy, I Grugulis, H Willmott, pp. 79-101. New York, NY: Palgrave.
- LaNuez D, Jermier JM. 1994. Sabotage by Managers and Technocrats: Neglected Patterns of Resistance at Work. In *Resistance and Power in Organizations*, ed. JM Jermier, D Knights, WR Nord, pp. 219-51. New York, NY: Routledge.
- Law J. 1994. *Organizing Modernity*. Cambridge, MA: Blackwell Publishers.
- Manley JE. 2001. The Customer is Always Right? Customer Satisfaction Surveys as Employee Control Mechanisms in Professional Service Work. In *Customer Service: Empowerment and Entrapment*, ed. A Sturdy, I Grugulis, H Willmott, pp. 157-69. New York, NY: Palgrave.
- Martin LH, Gutman H, Hutton PH, eds. 1988. *Technologies of the Self: A Seminar with Michel Foucault*. Amherst, MA: University of Massachusetts Press.
- McKinlay A, Starkey K, eds. 1998. *Foucault, Management, and Organization Theory*. Thousand Oaks, CA: Sage Publications, Inc.
- Miller P, Rose N. 1990. Governing Economic Life. *Economy and Society* 19: 1-31.
- Miller P, Rose N. 1995. Production, Identity, and Democracy. *Theory and Society* 24: 427-67.
- Morgan G, Sturdy A. 2000. *Beyond Organizational Change: Structure, Discourse, and Power in UK Financial Services*. New York, NY: St. Martin's Press, Inc.
- Power M. 1994. *The Audit Explosion*. London, England: Demos.
- Power M, Laughlin R, Cooper DJ. 2003. Accounting and Critical Theory. In *Studying Management Critically*, ed. M Alvesson, H Willmott, pp. 132-56. Thousand Oaks, CA: Sage Publications Inc.
- Rabinow P. 1986. Representations are Social Facts: Modernity and Post-modernity in Anthropology. In *Writing Culture: The Poetics and Politics of Anthropology*, ed. J Clifford, GE Marcus, pp. 234-61. Berkeley, CA: University of California Press.
- Ray LJ, Reed M, eds. 1994. *Organizing Modernity: New Weberian Perspectives on Work, Organization and Society*. New York, NY: Routledge.
- Ritzer G, Stillman T. 2001. From Person- to System-Oriented Service. In *Customer Service: Empowerment and Entrapment*, ed. A Sturdy, I Grugulis, H Willmott, pp.

- 102-16. New York, NY: Palgrave.
- Rose N. 1989. *Governing the Soul: The Shaping of the Private Self*. New York: Free Association Books.
- Rose N. 1999. *Powers of Freedom: Reframing Political Thought*. Cambridge, England: Cambridge University Press.
- Rosenthal P, Peccei R, Hill S. 2001. Academic Discourses of the Customer: 'Sovereign Beings', 'Management Accomplices' or 'People Like Us'? In *Customer Service: Empowerment and Entrapment*, ed. A Sturdy, I Grugulis, H Willmott, pp. 18-37. New York, NY: Palgrave.
- Shore C, Wright S, eds. 1997. *Anthropology of Policy: Critical Perspectives on Governance and Power*. New York, NY: Routledge.
- Strathern M, ed. 2000. *Audit Cultures: Anthropological studies in accountability, ethics, and the academy*. New York, NY: Routledge.
- Sturdy A. 2001. Servicing Societies? - Colonisation, Control, Contradiction, and Contestation. In *Customer Service: Empowerment and Entrapment*, ed. A Sturdy, I Grugulis, H Willmott, pp. 1-17. New York, NY: Palgrave.
- Sturdy A, Fineman S. 2001. Struggles for the Control of Effect - Resistance as Politics and Emotion. In *Customer Service: Empowerment and Entrapment*, ed. A Sturdy, I Grugulis, H Willmott, pp. 135-56. New York, NY: Palgrave.
- Sturdy A, Grugulis I, Willmott H, eds. 2001. *Customer Service: Empowerment and Entrapment*. New York, NY: Palgrave.
- Townley B. 1993. Foucault, Power/Knowledge, and Its Relevance for Human Resource Management. *Academy of Management Review* 18: 518-45.
- Townley B. 1993. Performance Appraisal and the Emergence of Management. *Journal of Management Studies* 30: 221-38.
- Weedon C. 1987. *Feminist Practice and Poststructuralist Theory*. Oxford, England: Basil Blackwell.
- Wray-Bliss E. 2001. Representing Customer Service: Telephones and Texts. In *Customer Service: Empowerment and Entrapment*, ed. A Sturdy, I Grugulis, H Willmott, pp. 38-59. New York, NY: Palgrave.